

DECEMBER'19 SALES

Dec-19

| Particulars | Dec-19 | Dec-18 | Change % | Highlights |
|----------------------------|----------------|----------------|-----------|------------|
| MOTORCYCLES | | | | |
| DOMESTIC | 124,125 | 157,252 | -21 | - |
| EXPORTS | 160,677 | 141,603 | 13 | - |
| SUB-TOTAL | 284,802 | 298,855 | -5 | - |
| COMMERCIAL VEHICLES | | | | |
| DOMESTIC | 29,038 | 23,099 | 26 | - |
| EXPORTS | 22,215 | 24,245 | -8 | - |
| SUB-TOTAL | 51,253 | 47,344 | 8 | - |
| TOTAL (MC + CV) | | | | |
| DOMESTIC | 153,163 | 180,351 | -15 | - |
| EXPORTS | 182,892 | 165,848 | 10 | - |
| TOTAL | 336,055 | 346,199 | -3 | - |

YTD

| Particulars | Apr-Dec 2019 | Apr-Dec 2018 | Change % | Highlights |
|----------------------------|------------------|------------------|-----------|--|
| MOTORCYCLES | | | | |
| DOMESTIC | 1,675,264 | 1,931,226 | -13 | - |
| EXPORTS | 1,418,764 | 1,303,664 | 9 | Sales for Q3/19-20 : 484,183 units. Highest ever quarterly sales. |
| SUB-TOTAL | 3,094,028 | 3,234,890 | -4 | - |
| COMMERCIAL VEHICLES | | | | |
| DOMESTIC | 290,683 | 297,195 | -2 | - |
| EXPORTS | 238,540 | 293,828 | -19 | - |
| SUB-TOTAL | 529,223 | 591,023 | -10 | - |
| TOTAL (MC + CV) | | | | |
| DOMESTIC | 1,965,947 | 2,228,421 | -12 | - |
| EXPORTS | 1,657,304 | 1,597,492 | 4 | Sales for Q3/19-20 : 562,772 units. Highest ever quarterly sales. |
| TOTAL | 3,623,251 | 3,825,913 | -5 | - |

Soumen Ray
CFO, Bajaj Auto Ltd., Pune
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